

Vascular Institute of NY

Vascular practice saves time, money and hassle with Advantum billing and certification services and EHR implementation

About Vascular Institute of NY

In addition to providing patients the best care available in stroke prevention, aneurysm repair, and clearing blocked arteries, The Vascular Institute of New York in Brooklyn fully encompasses all of the vascular specialties and sub-specialties, including wound treatment, saving limbs and removing varicose veins. The practice participates in clinical trials, which gives its specialists even greater ability to offer the latest advances in the care of conditions related to vascular disease. www.vascularnyc.com



Results

- Improved documentation, and overall efficiency through implementation of first EHR
- Freed staff to focus on delivering care, less time on administrative/financial tasks such as credentialing, pre-certification and coding
- Improved workflows through training tailored to meet needs of each staff member depending on their role

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Challenge

The three physicians and the staff of The Vascular Institute of New York is committed to delivering the latest advances in the treatment of vascular disease, including participation in clinical trials. It knew that to do that more efficiently and thoroughly, it needed two things — help in implementing an electronic health record (EHR) to make the practice paper-free, and be supported by a revenue cycle partner that would free it from the hassles of billing, coding, collection, credentialing and pre-certification services. In a perfect world, they would find one partner that could help them achieve both.

Solution

They found that partner in Advantum Health, based on its experience with working with providers to implement EHRs and the company's broad and deep experience in all aspects of revenue management and EHR implementation.

Results

Paper-free at last — The practice knew that implementing an EHR while continuing to serve patients would be a huge challenge for them, let alone doing it alone. "We needed Advantum to ensure it was implemented properly, with appropriate templates and tools to support the way our team worked and ensure a seamless workflow," said Eleanor Iabgarova, AGNP, Director of Patient Services.

Saving time to serve more patients — The Vascular Institute of New York's physicians are spending less time on documentation that's more thorough, without dictation required. Charge capture and posting are greatly improved, with the EHR enabling them to use an electronic superbill queue. The documentation makes E&M coding easier and more efficient and enables the practice to capture diagnostics and procedures performed in a more efficient and transparent way. Advantum takes care of all credentialing and ensures that any information required by payers is taken care of immediately.

Training key to success — Advantum managed training for every staff member...from the front-office team for registration, ultrasound techs for documentation of diagnostics, and physicians for thorough charting for patient visits and procedures. "They have been great to partner with — hard-working, attentive and customer-focused."