

Contract Negotiations are where revenue terms strengthen.

Better rates. Stronger terms. Smarter renewals.

Payer contracts are the financial foundation of your practice, but most are signed once and rarely revisited. Advantum evaluates your current agreements against payer and market benchmarks, identifies rate improvement opportunities, and negotiates directly with payer representatives on your behalf. From analysis and strategy to renewal, our team manages the process with people who know the payers in your market.

Experienced

Negotiators with documented histories with the payers in your region

Strategic

Contract analysis grounded in payer benchmarks and your specialty data

1 in 5

CONTRACTS UNREVIEWED

Nearly 20% of practice leaders never review payer contracts.

72%

MEDICARE-BASED CONTRACTS

Commercial contracts are often tied to Medicare payment levels.

50+

DIRECT PAYER RELATIONSHIPS

Established contacts across commercial and Medicare Advantage plans.

WHAT WE DO

Every payer. Every rate. Every renewal.

Advantum runs contract negotiations as a strategic discipline. Analysis, strategy, negotiation, renewal, all handled by people who have done this with the payers in your market.

- 01 Contract analysis and benchmarking**
 Current contracts analyzed against regional rates and payer benchmarks.
- 02 Payer negotiations**
 Direct negotiations with payer representatives on your behalf.
- 03 Fee schedule analysis**
 Payer fee schedules examined for inconsistencies and improvement targets.
- 04 Contract renewal management**
 Renewal cycles tracked and actively managed before expiration.
- 05 Rate negotiation strategy**
 Improvement opportunities prioritized and built into a defensible case.
- 06 Contract language review**
 Terms, payment provisions and operational clauses reviewed line by line.
- 07 Underpayment identification**
 Historical payments reviewed against contracted rates to surface gaps.
- 08 Reporting and documentation**
 Negotiation outcomes and rate changes fully documented.

SERVICE

Run by negotiators who know what your contracts are worth.

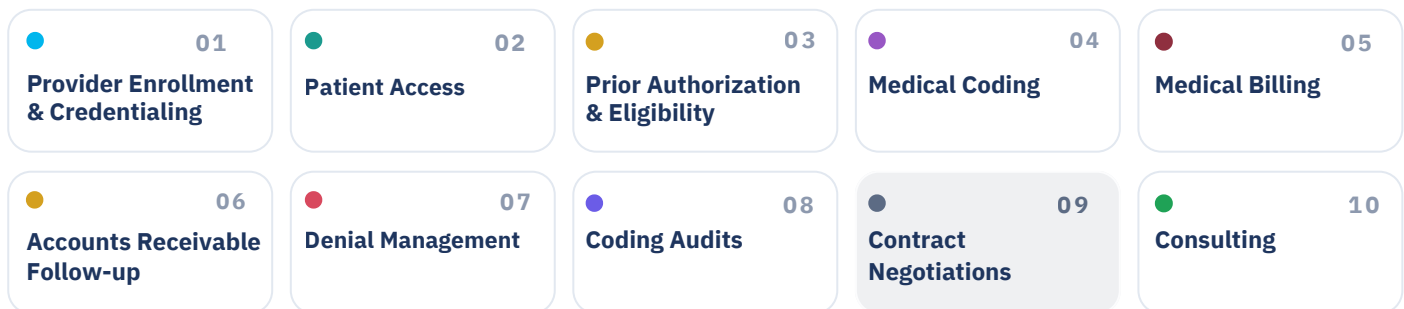
Your contracts are only as strong as the strategy behind them.

Advantum starts by evaluating your current agreements, payer mix, and reimbursement data to understand where your contracts stand today and where better terms may be possible. Our team benchmarks your rates against regional and payer-specific market context, identifies defensible opportunities for improvement, and builds the case payers are most likely to respond to.

Then experienced negotiators with direct payer relationships manage the conversation on your behalf. The negotiation is the visible part. Knowing what your contracts are worth is what creates leverage.

Full revenue cycle. Flexible engagement.

Contract Negotiations can be purchased as a standalone service or integrated into a full revenue cycle partnership. Solve one challenge or consolidate the cycle under one partner.



ABOUT ADVANTUM

Revenue cycle, treated like the financial discipline it is.

Advantum Health delivers full-scale revenue cycle management for providers, hospitals and health systems nationwide. With proprietary technology, specialized expertise and a disciplined approach to financial performance, we help providers gain visibility, improve contract terms and capture the reimbursement they have earned.

25+ years

Operating revenue cycle for providers across the United States

15,000+

Active providers across the platform